

Product Snapshot
Cardinal Non-QM Flex
Prime Plus
Revised Apr 21, 2025

#### This document is applicable to loans locked prior to 4.21.2025

For loans locked on or after 4.21.25, refer to the Third Party Origination Product Snapshot | Cardinal Non-QM Flex Prime Plus Non-Agency Lock Date on or after 4.21.25

Cardinal Financial offers the Non-QM Flex product through Octane which provides features beyond the criteria established for Qualified Mortgages. Features include alternative income documentation, Interest Only and DTI ratios that exceed normal agency guidelines, and loan qualification for investment properties using the subject cash flow. Below is a summary of requirements and features. Please see the <u>Cardinal Non-QM Flex Lending Guide</u> for the full product requirements. Guidelines are subject to change without notice.

Refer to the <u>Jumbo Comparison Matrix Resource Document</u> > TPO Non-QM Comparison tab as an additional resource.

#### **Prime Plus - Standard Documentation**

Primary	Primary Residence		Maximum LTV / CLTV <sup>1</sup>		
Minimum Credit Score	Maximum Loan Amount	Purchase	Rate/Term Refi	Cash-Out Refi	
	\$1,000,000	90*	80	80	
720	\$2,000,000	80	75	75	
	\$2,500,000	75	70	70	
	\$1,000,000	85*	75	75	
700	\$2,000,000	80	70	70	
	\$2,500,000	70	65	65	
	\$1,000,000	80	75	75	
680¹	\$2,000,000	75	70	70	
	\$2,500,000	70	N/A	N/A	

<sup>\*</sup>Condo max LTV limited to 80%

<sup>&</sup>lt;sup>1</sup> Interest Only: Minimum Credit Score 700 and maximum LTV is 80%

Second Homo	Second Home & Investment Maximum LTV / CLTV			V
Minimum Credit Score	Maximum Loan Amount	Purchase	Rate/Term Refi	Cash-Out Refi

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680	\$2,000,000	75	70	70
<sup>1</sup> Interest Only: Minimum Credit Score 700				

Prime Plus Standard Documentation Program Parameters			
Eligible Transactions	<ul> <li>30-Yr Fixed</li> <li>30-Yr Fixed Interest Only</li> <li>15-Yr Fixed</li> <li>5 / 6 ARM</li> <li>5 / 6 ARM Interest Only</li> <li>7 / 6 ARM Interest Only</li> <li>10 / 6 ARM</li> <li>10 / 6 ARM Interest Only</li> </ul>		
		Octane Product Codes	
	NQFPP30SD	Non-QM Flex Prime Plus 30 Year Fixed - Standard Doc - Cardinal Financial	
	NQFPP30SDIO	Non-QM Flex Prime Plus 30 Year Fixed - Standard Doc - Interest Only - Cardinal Financial	
	NQFPP15SD	Non-QM Flex Prime Plus 15 Year Fixed - Standard Doc - Cardinal Financial	
Octane Programs	NQFPP5/6SD	Non-QM Flex Prime Plus 5/6 ARM - Standard Doc - Cardinal Financial	
	NQFPP5/6SDIO	Non-QM Flex Prime Plus 5/6 ARM - Standard Doc - Interest Only - Cardinal Financial	
	NQFPP7/6SD	Non-QM Flex Prime Plus 7/6 ARM - Standard Doc - Cardinal Financial	
	NQFPP7/6SDIO	Non-QM Flex Prime Plus 7/6 ARM - Standard Doc - Interest Only - Cardinal Financial	
	NQFPP10/6SD	Non-QM Flex Prime Plus 10/6 ARM - Standard Doc -	



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		Cardinal Financial	
	NQFPP10/6SDIO	Non-QM Flex Prime Plus 10/6 ARM - Standard Doc - Interest Only - Cardinal Financial	
Loan Purpose	<ul> <li>Purchase</li> <li>Rate/Term Refina</li> <li>Cash-Out Refinal</li> <li>Max Casl</li> <li>transaction</li> </ul>	nce h-In-Hand: \$1,000,000 (Not applicable for Delayed Financing	
Acreage	_	e up to 20 acres, not meeting the rural definition be rural or zoned rural	
Appraisals	<ul> <li>Two appraisals required when any of the following conditions exist:         <ul> <li>Loan amounts &gt; \$2,000,000</li> <li>The transaction is a flip as defined in the Property Flipping section of this guide</li> <li>As required under the Appraisal Review guidelines below</li> </ul> </li> <li>When a second appraisal is provided, the "appraised value" will be the lower of the two appraisals.</li> </ul>		
Appraisal - Declining Market	If the appraisal report identifies the property in a declining market:  • Maximum LTV/CLTV is limited to 85% for purchase and 75% for rate/term and cash-out refinance transactions		
Appraisal Review	A Collateral Uneligible score of Summary Report LCA) are provided     AVM from Clear Collateral Desktom A second apprais  If the CU/LCA score exceptial, a CDA from Clear	derwriter (CU) or Loan Collateral Advisor (LCA) with an 2.5 or less. The file must include a copy of the Submission t (SSR). Only one score is required, but if both scores (CU & d, both are required to be 2.5 or less; or Capital dated within 90 days of the Note date, or op Analysis (CDA) from Clear Capital, or sal.  teeds 2.5, the file must include either an AVM from Clear r Capital, or a second appraisal.	



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	<ul> <li>If the AVM reflects a value more than 10% below the appraised value or cannot provide a value, the file must include an acceptable CDA from Clear Capital or a second appraisal.</li> <li>If the CDA Desk Review reflects a value more than 10% below the appraised value or cannot provide a validation, the next option would be a second appraisal.</li> <li>A second appraisal must support the original appraised value, else the lower of the two appraisals must be used in the LTV/CLTV calculation.</li> <li>Any appraisal review product or second appraisal may not be from the same appraiser or appraisal company as the original report.</li> </ul>
Asset Documentation	Minimum of 30 days asset verification required  • Any large deposit must be sourced
Credit Score	Use the representative credit score of the borrower with the highest qualifying income.
Document Age	<ul> <li>120-day validity date for the following:         <ul> <li>Income verification</li> <li>Mortgage/rental verification</li> <li>Asset documents/bank statements</li> <li>Credit report</li> <li>Title Commitment</li> <li>A 24-month title history is required showing transfer dates, price, and buyer and seller names</li> </ul> </li> <li>Appraisals must be dated within 365 days of the Note date, but recertification of value (1004D) would be required if an appraisal will be more than 120 days old on the date of the Note.</li> </ul>
DTI Requirements	Maximum 43%
Escrow Accounts	Escrows for hazard insurance, property taxes and flood (if applicable) are required     See Escrows - Impound Accounts for full details along with waiver requirements
First-Time Home Buyers	<ul> <li>Primary residence transaction only</li> <li>12-month rental history, reflecting 0x30x12</li> <li>First-time home buyers without a documented 12-month rental history are still eligible subject to: <ul> <li>DTI may not exceed 43%</li> <li>LTV may not exceed 80%</li> </ul> </li> </ul>
Gift Funds	Eligible after minimum down payment has been made by the borrower from their own funds:



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	<ul> <li>Primary Residence: 5% down payment is required before gift funds can be applied</li> <li>Investment: 10% down payment is required before gift funds can be applied.</li> </ul>
Derogatory Event Seasoning	BK/FC/SS/ DIL: >= 48 months
Housing Payment History	0x30x12
Income Requirements	<ul> <li>Wage/Salary: Paystubs, W-2 for 2 years</li> <li>Self Employed: 2 years of personal and Business Tax Returns, YTD P&amp;L</li> <li>Verbal Verification of Employment (VVOE) required within 10 days of Note Date</li> </ul>
Interest Only	<ul> <li>Eligible</li> <li>Minimum credit score 700</li> <li>Maximum LTV 80%</li> <li>30-year total loan term with qualification based upon 20-year amortizing payment</li> <li>Fixed rate: Qualified at the Note rate</li> <li>ARM: Qualified at the higher of the fully indexed rate or the Note rate</li> </ul>
Loan Amounts	<ul><li>Minimum: \$150,000</li><li>Maximum: \$2,500,000</li></ul>
Occupancy	<ul><li>Primary</li><li>Second Home</li><li>Investment</li></ul>
Prepayment Penalty - Investment Property Only	Where permitted by applicable laws and regulations on an investment property, a prepayment charge may be assessed in the period between one (1) and five (5) years following the execution date of the Note. The following structure is allowed:  • Six (6) months of interest  • The prepayment charge will be equal to six (6) months of interest on the amount of the prepayment that exceeds 20% of the original principal balance. The charge applies to loans that pay off due to sale or refinance, or curtailments that exceed 20% of the original principal balance in a given 12-month time period.  The following state restrictions apply:  • Penalties not allowed in AK, KS, MI, MN, MS, NM, and RI  • Only declining prepayment penalty structures are allowed in MS, and Cardinal does not offer this structure.



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	<ul> <li>Penalties not allowed on loans vested to individuals in IL and NJ</li> <li>Prepayment penalties are not allowed in District of Columbia (DC), MD, or LA if the business purpose is marked "no" inside the system of record</li> <li>Penalties not allowed on loan amounts less than \$319,777 in PA</li> </ul>			
Property Type	stairway, walkway, or railin ground as evidenced on the Projects with unacceptable  Florida Condominiums  A structural inspection is re  Three (3) stories or  Over 30 years old (coast).	r projects with wood deck, balcony, g elevated more than 6 feet above the condo questionnaire or appraisal. or no inspection are ineligible. quired for projects:		
	Required PITIA Reserves			
	LTV <=85%	6 months		
Reserve Requirements	LTV >85%	12 months		
	Loan Amount > \$1,500,000	9 months		
	<ul> <li>Cash out may be used to satisfy this requirement</li> <li>Follow guidance located in <u>Reserves</u></li> </ul>			
Residual Income	Residual income is the amount of monthly income remaining once a borrower has paid all monthly debt obligations.  Residual Income = Gross Monthly Income minus total monthly debt			
	The Minimum Residual Income requirements are calculated using the table below. An additional \$250 is added for the first dependent and \$125 for each additional dependent. A dependent is any person other than the borrower or spouse in the household.			

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	Occupancy	Maximum LTV	Minimum Residual Income
	Primary	90%	\$2,500
	Second Home	75%	\$2,500
State Restrictions	<ul><li>For loans ineligible</li></ul>	locked on or after 2.	n, and the US Virgin Islands 10.25, loans in the state of MD a rk Sub-Prime Definition
Tradelines	requirement is wa When the primary must meet the foll O At least th with activ O At least to activity in Borrowers who do a minimum of two	ived  borrower has less  lowing minimum trance (3) tradelines reity in the last 12 mo  bo (2) tradelines repthe last 12 months.  not meet one of the	porting for a minimum of 24 mon

# **Prime Plus - Alternative Documentation**

Primary Residence Bank Statements		Maximum LTV / CLTV <sup>1</sup>		
Minimum Credit Score	Maximum Loan Amount	Purchase	Rate/Term Refi	Cash-Out Refi
	\$1,000,000	90*	80	80
720	\$2,000,000	80	75	75
	\$2,500,000	75	70	70
	\$1,000,000	85*	75	75
700	\$2,000,000	80	70	70



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	\$2,500,000	70	65	65
680¹	\$1,000,000	80	75	75
	\$2,000,000	75	70	70
	\$2,500,000	70	N/A	N/A

<sup>\*</sup>Condo max LTV limited to 80%

<sup>&</sup>lt;sup>1</sup> Interest Only: Minimum Credit Score 700 and maximum LTV is 80%

Second Home & Investment Bank Statements			Maximum LTV / CLTV	
Minimum Credit Score	Maximum Loan Amount	Rate/Term Refi	Cash-Out Refi	
680	\$2,000,000	75	70	70
<sup>1</sup> Interest Only: Minimum Credit Score 700				

Prim	ne Plus Alternative I	Documentation Program Parameters	
Eligible Transactions	<ul> <li>30-Yr Fixed</li> <li>30-Yr Fixed Interest Only</li> <li>15-Yr Fixed</li> <li>5 / 6 ARM</li> <li>5 / 6 ARM Interest Only</li> <li>7 / 6 ARM</li> <li>7 / 6 ARM Interest Only</li> <li>10 / 6 ARM</li> <li>10 / 6 ARM Interest Only</li> </ul>		
Octane Program	Octane Product Codes		
	NQFPP30AD	Non-QM Flex Prime Plus 30 Year Fixed - Alt Doc - Cardinal Financial	
	NQFPP30ADIO	Non-QM Flex Prime Plus 30 Year Fixed - Alt Doc - Interest Only - Cardinal Financial	
	NQFPP15AD	Non-QM Flex Prime Plus 15 Year Fixed - Alt Doc -	



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		Cardinal Financial		
	NQFPP5/6AD	Non-QM Flex Prime Plus 5/6 ARM - Alt Doc - Cardinal Financial  Non-QM Flex Prime Plus 5/6 ARM - Alt Doc - Interest Only - Cardinal Financial		
	NQFPP5/6ADIO			
	NQFPP7/6AD	Non-QM Flex Prime Plus 7/6 ARM - Alt Doc - Cardinal Financial  Non-QM Flex Prime Plus 7/6 ARM - Alt Doc - Interest Only - Cardinal Financial		
	NQFPP7/6ADIO			
	NQFPP10/6AD	Non-QM Flex Prime Plus 10/6 ARM - Alt Doc - Cardinal Financial		
	NQFPP10/6ADIO	Non-QM Flex Prime Plus 10/6 ARM - Alt Doc - Interest Only - Cardinal Financial		
Loan Purpose	<ul> <li>Purchase</li> <li>Rate/Term Refinance</li> <li>Cash-Out Refinance         <ul> <li>Max Cash-In-Hand: \$1,000,000 (Not applicable to Delayed Financing transactions)</li> </ul> </li> </ul>			
Acreage	<ul> <li>Maximum acreage up to 20 acres, not meeting the rural definition</li> <li>Property cannot be rural or zoned rural</li> </ul>			
Appraisals	<ul> <li>Two appraisals required when any of the following conditions exist:         <ul> <li>Loan amounts &gt; \$2,000,000</li> <li>The transaction is a flip as defined in the Property Flipping section of this guide</li> <li>As required under the Appraisal Review guidelines below</li> </ul> </li> <li>When a second appraisal is provided, the "appraised value" will be the lower of the two appraisals.</li> </ul>			
Appraisal - Declining Market	If the appraisal report identifies the property in a declining market:  • Maximum LTV/CLTV is limited to 85% for purchase and 75% for rate/term and cash-out refinance transactions			
Appraisal Review	An appraisal review pro obtained. Four (4) options	oduct is required on every loan unless a second appraisal is are available:		



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	<ul> <li>A Collateral Underwriter (CU) or Loan Collateral Advisor (LCA) with an eligible score of 2.5 or less. The file must include a copy of the Submission Summary Report (SSR). Only one score is required, but if both scores (CU &amp; LCA) are provided, both are required to be 2.5 or less; or</li> <li>AVM from Clear Capital dated within 90 days of the Note date, or</li> <li>Collateral Desktop Analysis (CDA) from Clear Capital, or</li> <li>A second appraisal.</li> <li>If the CU/LCA score exceeds 2.5, the file must include either an AVM from Clear Capital, a CDA from Clear Capital, or a second appraisal.</li> <li>The AVM must show an acceptable FSD score range of 0.00 to 0.13 and the AVM value must be within 10% of the appraised value.</li> <li>If the AVM reflects a value more than 10% below the appraised value or cannot provide a value, the file must include an acceptable CDA from Clear Capital or a second appraisal.</li> <li>If the CDA Desk Review reflects a value more than 10% below the appraised value or cannot provide a validation, the next option would be a second appraisal.</li> <li>A second appraisal must support the original appraised value, else the lower of the two appraisals must be used in the LTV/CLTV calculation.</li> <li>Any appraisal review product or second appraisal may not be from the same appraiser or appraisal company as the original report.</li> </ul>
Asset Documentation	Minimum of 30 days asset verification required  • Any large deposit must be sourced
Credit Score	Use the representative credit score of the borrower with the highest qualifying income.
Document Age	<ul> <li>120-day validity date for the following:         <ul> <li>Income verification</li> <li>Mortgage / rental verification</li> <li>Asset documents/bank statements</li> <li>Credit report</li> <li>Title Commitment</li> <li>A 24-month title history is required showing transfer dates, price, and buyer and seller names</li> </ul> </li> <li>Appraisals must be dated within 365 days of the Note date, but recertification of value (1004D) would be required if an appraisal will be more than 120 days old on the date of the Note.</li> </ul>
DTI Requirements	Maximum 43%
Escrow Accounts	Escrows for hazard insurance, property taxes and flood (if applicable) are required



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	<ul> <li>See <u>Escrows - Impound Accounts</u> for full details along with waiver requirements</li> </ul>
First-Time Home Buyers	<ul> <li>Primary residence transaction only</li> <li>12-month rental history, reflecting 0x30x12</li> <li>First-time home buyers without a documented 12-month rental history are still eligible subject to: <ul> <li>DTI may not exceed 43%</li> <li>LTV may not exceed 80</li> </ul> </li> </ul>
Gift Funds	Eligible after minimum down payment has been made by the borrower from their own funds:  • Primary Residence and Second Home: 5% down payment is required before gift funds can be applied  • Investment: 10% down payment is required before gift funds can be applied
Derogatory Event Seasoning	BK/FC/SS/ DIL: >= 48 months
Housing Payment History	0x30x12
Income Requirements - Personal Bank Statements	<ul> <li>24 or 12 months of personal and 2 months of business bank statements required</li> <li>Qualifying income is determined by the total eligible deposits from the 24 or 12-months of personal statements divided by the number of statements</li> <li>The business bank statements must reflect business activity and transfers to the personal account</li> <li>Pricing adjustments apply to 1 year documentation option</li> </ul>
Income Requirements - Business Bank Statements	<ul> <li>24 or 12-months of business bank statements required</li> <li>Qualifying income is determined by one of the following analysis methods: <ul> <li>Fixed Expense Ratio (50%), or</li> <li>Expense ratio provided by a 3rd party (CPA or EA) with minimum ratio of 10%, or</li> <li>3rd party prepared Profit &amp; Loss Statement (CPA or EA).</li> </ul> </li> <li>Pricing adjustments apply to 1 year documentation option</li> </ul>
Interest Only	<ul> <li>Eligible</li> <li>Minimum credit score 700</li> <li>Maximum LTV 80%</li> <li>30-year total loan term with qualification based upon 20-year amortizing</li> </ul>



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	payment  o Fixed rate: Qualified at the Note rate  o ARM: Qualified at the higher of the fully indexed rate or the Note rate
Loan Amounts	<ul><li>Minimum: \$150,000</li><li>Maximum: \$2,500,000</li></ul>
Occupancy	<ul><li>Primary</li><li>Second Home</li><li>Investment</li></ul>
Prepayment Penalty - Investment Property Only	Where permitted by applicable laws and regulations on an investment property, a prepayment charge may be assessed in the period between one (1) and five (5) years following the execution date of the Note. The following structure is allowed:  Six (6) months of interest  The prepayment charge will be equal to six (6) months of interest on the amount of the prepayment that exceeds 20% of the original principal balance. The charge applies to loans that pay off due to sale or refinance, or curtailments that exceed 20% of the original principal balance in a given 12-month time period.  The following state restrictions apply:  Penalties not allowed in AK, KS, MI, MN, MS, NM, and RI  Only declining prepayment penalty structures are allowed in MS, and Cardinal does not offer this structure.  Penalties not allowed on loans vested to individuals in IL and NJ  Prepayment penalties are not allowed in District of Columbia (DC), MD, or LA if the business purpose is marked "no" inside the system of record  Penalties not allowed on loan amounts less than \$319,777 in PA
Property Type	<ul> <li>Attached/Detached SFR: No restrictions</li> <li>Condo: Max LTV/CLTV 80%</li> <li>Not eligible         <ul> <li>Rural</li> <li>2-4 Unit</li> <li>Condotel</li> </ul> </li> <li>California Condominiums         <ul> <li>An inspection is required for projects with wood deck, balcony, stairway, walkway, or railing elevated more than 6 feet above the ground as evidenced on the condo questionnaire or appraisal.</li> <li>Projects with unacceptable or no inspection are ineligible.</li> </ul> </li> <li>Florida Condominiums         <ul> <li>A structural inspection is required for projects:</li> <li>Three (3) stories or greater; and</li> </ul> </li> </ul>



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	<ul> <li>Over 30 years old (or 25 years old if within 3 miles of the coast).</li> <li>Projects with an unacceptable or no inspection are not eligible.</li> </ul>				
Reserve Requirements	Required PITIA Reserves				
	LTV <=85%		6 months		
	LTV > 85%		12 months		
	Loan Amount > \$1,500,000		9 months		
	<ul> <li>Cash out may be used to satisfy this requirement</li> <li>Follow guidance located in <u>Reserves</u></li> </ul>				
	Residual income is the amount of monthly income remaining once a borrower has paid all monthly debt obligations.				
	Residual Income = Gross Monthly Income minus total monthly debt				
Residual Income	The Minimum Residual Income requirements are calculated using the table below. An additional \$250 is added for the first dependent and \$125 for each additional dependent. A dependent is any person other than the borrower or spouse in the household.				
	Occupancy	Maximum LTV	Minimum Residual Income		
	Primary	90%	\$2,500		
	Second Home	75%	\$2,500		
State Restrictions	<ul> <li>Ineligible locations: Puerto Rico, Guam and the US Virgin Islands</li> <li>For loans locked on or after 2.10.25, loans in the state of MD are ineligible</li> <li>Ineligible: Loans meeting the New York Sub-Prime definition</li> </ul>				
Tradelines	<ul> <li>If the primary borrower has three (3) credit scores, the minimum tradeline requirement is waived</li> <li>When the primary borrower has less than three credit scores, each borrower must meet the following minimum tradeline requirements.         <ul> <li>At least three (3) tradelines reporting for a minimum of 12 months, with activity in the last 12 months, or</li> </ul> </li> </ul>				



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 Borrowers who do not meet one of the above tradeline requirements, but have a minimum of two credit scores, can alternatively satisfy the tradeline requirements found here: <u>Tradelines</u>





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