

Product Snapshot Conforming Fixed & ARM | Fannie Mae

Cardinal Financial offers Fannie Mae Conforming Fixed & ARM loan products. The information contained in this matrix may not highlight all requirements of the program and does not reduce or eliminate any requirements set forth in our guidelines.

Primary Residence - Purchase and Rate and Term Refinance - Fixed & ARM				
	LTV/CLTV Minimum			
Property Type	Fixed	ARM	Credit Score ³	Max DTI ²
1-Unit	97% ¹	95%	580 or MI	Lower of DU Approve
2-Units	85%	85%	580 or MI	or MI
3–4 Units	75%	75%	580	Per DU
2-4 Units DU Version 11.1 Casefiles submitted on or after 11.18.23	95%	95%	580 or per MI	Lower of DU Approve or MI
Manufactured Home	95%	95%	580 or MI	Lower of DU Approve or MI

¹LTV's 95.01-97%

• Loan being refinanced must be an existing Fannie Mae loan and Max CLTV 105% with a community second.

• Manufactured housing permitted above 95% only if property qualifies under the FNMA MH Advantage product.

• For non-HomeReady purchase transactions, at least one borrower must be a first-time home buyer.

²Maximum 50% DTI for properties located in West Virginia regardless of AUS approval.

³For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.

Primary Residence - Cash-Out Refinance - Fixed & ARM			
Property Type	LTV/CLTV	Min Credit Score ³	Max DTI ¹
1-Unit	80%		
2–4 Units	75%	580	Per DU ²
Manufactured Home	65% ⁴		
¹ Maximum 50% DTI for properties located in West Virginia regardless of AUS approval. ² For DU loan casefiles, if the DTI ratio exceeds 45%, six months reserves are required.			

³ For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620. ⁴Single-width manufactured homes are not eligible for cash-out

Second Home - Purchase and Rate and Term Refinance - Fixed & ARM					
Property Type	Property Type LTV/CLTV Min Credit Score ² Max DTI ¹				
1-Unit	90%	580 or MI	Per DU or MI		
Manufactured Home ³ 90% 580 or MI Per DU or MI					
1 Maying un EQU/ DTI fax proportion located in Mart Virginia regardlass of ALIC entropy					

¹Maximum 50% DTI for properties located in West Virginia regardless of AUS approval.

²For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.

³Single-wide manufactured home not eligible for use as a Second Home

Second Home - Cash-Out Refinance - Fixed & ARM						
Property Type LTV/CLTV Min Credit Score ³ Max DTI ¹						
1-Unit	75%	580	Per DU ²			
¹ Maximum 50% DTI for properties located in West Virginia regardless of AUS approval. ² For DU loan casefiles, if the DTI ratio exceeds 45%, six months reserves are required. ³ For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.						

Investment Property - Purchase - Fixed & ARM					
Property Type LTV/CLTV Min Credit Score ³ Max DTI ¹					
1-Unit	85%²	620 or MI	Per DU or MI		
T-Ollit	80%	580	Per DU		
2–4 Units	75%	580	Per DU		

¹Maximum 50% DTI for properties located in West Virginia regardless of AUS approval.

 2 Refer to Mortgage Insurance section below for LTV >80%.

³For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.

Investment Property - Rate and Term Refinance - Fixed & ARM					
Property Type	LTV/CLTV Min Credit Score ² Max DTI ¹				
1-Unit					
2–4 Units	75%	580	Per DU		
¹ Maximum 50% DTI for properties located in West Virginia regardless of AUS approval. ² For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.					

Investment Property - Cash-Out Refinance - Fixed & ARM				
Property Type	Derty Type LTV/CLTV Min Credit Score ³ Max DTI ¹			
1-Unit	75%	580	Per DU ²	
2–4 Units	70%	060	Fer DU-	

¹Maximum 50% DTI for properties located in West Virginia regardless of AUS approval.

²For DU loan casefiles, if the DTI ratio exceeds 45%, six months reserves are required.

³For multiple borrowers, DU will use an average of each borrower's median credit score which may result in an AUS Accept for Scores below 620. For loans with one borrower, DU may still require a minimum Score of 620.

Program Parameters

	Fixed Rate	Standard FNMA Conforming 10-year Fixed Rate FNMA Conforming 15-year Fixed Rate
Acceptable Transaction Terms		 FNMA Conforming 20-year Fixed Rate FNMA Conforming 25-year Fixed Rate FNMA Conforming 30-year Fixed Rate FNMA Conforming 10 - 30 year Fixed Rate (in one year increments) FNMA Conforming 11-year Fixed Rate FNMA Conforming 12-year Fixed Rate FNMA Conforming 13-year Fixed Rate FNMA Conforming 14-year Fixed Rate FNMA Conforming 16-year Fixed Rate FNMA Conforming 17-year Fixed Rate FNMA Conforming 18-year Fixed Rate FNMA Conforming 19-year Fixed Rate

		FNMA Conforming 21-year Fixed Rate FNMA Conforming 22-year Fixed Rate FNMA Conforming 23-year Fixed Rate FNMA Conforming 24-year Fixed Rate FNMA Conforming 26-year Fixed Rate FNMA Conforming 27-year Fixed Rate FNMA Conforming 28-year Fixed Rate FNMA Conforming 29-year Fixed Rate FNMA Conforming 29-year Fixed Rate FNMA Family Advantage Conforming 30, 15 Year Fixed Rate	
		New York FNMA Conforming 30 Year Fixed Rate - NYC30FNMANY FNMA Conforming 25 Year Fixed Rate - NYC25FNMANY FNMA Conforming 15 Year Fixed Rate - NYC15FNMANY FNMA Family Advantage Conforming 30 Year Fixed Rate - NY C30FNMAFANY	
	ARM	5/6 SOFR ARM - FNMA 5/6 SOFR ARM - FNMA - High Balance 7/6 SOFR ARM - FNMA 7/6 SOFR ARM - FNMA - High Balance 10/6 SOFR ARM - FNMA 10/6 SOFR ARM - FNMA - High Balance 5/6 SOFR ARM - FNMA - Family Advantage 7/6 SOFR ARM - FNMA - Family Advantage	
	Temporary Buydown	FNMA 30 Year Fixed Rate - Temporary 3-2-1 Buydown - C30FNMAT321BD FNMA 30 Year Fixed Rate - Temporary 2-1 Buydown - C30FNMAT21BD FNMA 30 Year Fixed Rate - Temporary 1-1 Buydown - C30FNMAT11BD FNMA 30 Year Fixed Rate - Temporary 1-0 Buydown - C30FNMAT10BD FNMA 30 Year Fixed Rate - Temporary 2-1 Buydown - NYC30FNMAT21BDNY	
Eligible Transactions	Cash-Out F	erm Refinance Refinance ash-out not eligible for temporary buydowns	
Overlays	Refer to the <u>Wholesale Lending Product Overlay Matrix</u> for any applicable Carinal overlays		

Program Requirements			
Appraisal Requirement	Full interior/exterior appraisal is required if the AUS requires an appraisal.		
Appraisal Waiver	 Appraisal Waiver Eligible Unless Subject Transaction includes one of the following transaction types: Texas Equity Waivers are permitted on Texas Section 50(a)(4) loans, however are not permitted on Texas Section 50(a)(6) loans Disaster Declaration Pre Note Date 		

	 Non-Arms Length Transaction Manufactured Home Leasehold, community land trust or deed restriction Construction Conversion or Renovation Mortgage Appraisal Already Completed Multi-Unit Effective Property Value million and greater Cooperatives Purchase of REO property For certain loan casefiles, DU may offer Value Acceptance + Property Data - an option that requires interior and exterior property data collection to verify property eligibility. An appraisal is not required. Refer to the Property and Appraisal Requirements Lending Guide Chapter 10 for detailed requirements.
Assets and Reserves	As outlined in AUS
AUS	Approve/Eligible
Borrower Eligibility	Eligible Borrowers U.S. citizens Permanent resident aliens Non-permanent residents (see guide for restrictions) Non-occupant co-borrowers Inter Vivos (Living) Trusts
Cooperatives	The following are not permitted with co-op share loans Subordinate financing Investment properties Cash-out refinances on second home properties Community Seconds Geographic Restrictions New York City, defined as: Boroughs of Bronx, Brooklyn, Staten Island, Manhattan, and Queens Counties of Nassau, Rockland, Suffolk, and Westchester New Jersey counties: Bergen Essex Hudson Morris Passaic Union Refer to the Lending Guide Chapter 11 Condo. PUD and Cooperative Project Approval for complete guidelines
Credit	 Bankruptcy As outlined in AUS Collections, Charge-Offs, and Judgments As outlined in AUS Foreclosure, Deed in Lieu of Foreclosure, Short-Sale As outlined in AUS

Debt to Income	 DTI per AUS Approve/Eligible Maximum 50% DTI for properties located in West Virginia regardless of AUS approval 			
	Escrows for taxes and insurance are required for all loans with an LTV in excess of 80%; waivin of escrows is allowed on loans with LTVs <=80%.			
	The following restrictions apply:			
Escrow/Impound Waivers	 The max LTV for waivi 	 The max LTV for waiving escrows in California is 89.99% If the loan has subordinate financing, the max CLTV for waiving escrows is 80% in 		
	Refer to the <u>Chapter 4 Eligible Transactions</u> for additional guidance related to Escrow and Impound Waivers			
Family Advantage	 Conventional financing for parents wanting to provide housing for their physically handicapped or developmentally disabled adult child, or for adults wishing to purchase a home for their elderly parents This is for purchase transactions only If the non-subject primary residence is a 2-4 unit dwelling, any rental income derived from the property is not eligible for consideration Occupancy and Financial Status Affidavit Family Advantage has been created and is required to identify eligible occupancy parameters as a PTA document To process the AUS correctly, select "Yes" in the Declarations section for the question, "Does the Borrower intend to occupy the property as his/her primary residence?"Mark 'Yes' to 'Do you intend to occupy Refer to <u>Chapter 4 Eligible Transactions</u> for additional information and guidelines 			
Homebuyer Education	 Purchase loans with LTV, CLTV, or HCLTV > 95% If all occupying borrowers are first-time homebuyers, then at least one borrower is required to take homeownership education Fannie Mae will permit any qualified third-party provider, independent of the lender, to administer homeownership education. The third-party provider's content must be aligned with the National Industry Standards (NIS) for Homeownership Education and Counseling or with the U.S. Department of Housing and Urban Development (HUD) Housing Counseling Program, or provided by a HUD-approved counseling agency Refer to Fannie Mae's Homeownership Education page for additional information Note: Framework will remain an acceptable homeownership education provider 			
Income Documentation	Per AUS findings			
	2023 Conforming Loan Limits			
	Units	Contiguous States	Alaska and Hawaii	
Loan Limits	One	\$726,200	\$1,089,300	
	Two	\$929,850	\$1,394,775	
	Three	\$1,123,900	\$1,685,850	
	Four	\$1,396,800	\$2,095,200	

	2024 Conforming Loan Limits		
	Units	Contiguous States	Alaska and Hawaii
	One	\$766,550	\$1,149,825
	Two	\$981,500	\$1,472,250
	Three	\$1,186,350	\$1,779,525
	Four	\$1,474,400	\$2,211,600
Manual Underwriting	Not allowed		
Manufactured Homes	 Occupancy Owner Occupied 		
Maximum Number of Financed Properties	 Permitted up to 10 financed properties depending upon credit score and reserve requirements being met. Examples of financed properties that do not have to be counted in these limitations include: Timeshares Undeveloped land Multifamily (5+ units) Commercial real estate See the Maximum Financing section of the guide for further requirements 		
Minimum Loan Amount	\$50,000		
Mortgage History	As outlined in AUS		
Mortgage Insurance	 Per AUS. See guide for acceptable MI providers and MI program codes. Investment properties LTV >80% Mortgage Insurance must be obtained from one of the following providers: 		

Non-Occupant Co-Borrowers Occupancy	 Enact/Genworth National Mortgage Insurance Essent ARCH Mortgage Insurance Note: Enact and MGIC are the only eligible MI providers for single-wide manufactured homes Allowed; refer to the guide for specific requirements Primary Residence Second Home Investment Property Investment Property transactions where the borrower owns more than one financed Investment Property are only permitted with a Fixed rate, 7/6 or 10/6 SOFR ARM; 5/6 SOFR ARM's are ineligible Not eligible for temporary buydowns 	
Properties Listed for Sale	The subject property must not be currently listed for sale. It must be taken off the market on or before the Note date of the new mortgage loan.	
Property Type		
Refinance Seasoning	 Rate and Term Refinance Acceptable uses of a rate and term (limited cash-out) refinance include: Pay off of an existing first mortgage loan, regardless of age, unless the most recent transaction was a refinance mortgage that combined a first mortgage and a non-purchase subordinate mortgage into a new first mortgage within the last six (6) months. 	

	 Transaction is not eligible as a limited cash-out refinance if the borrower completed a cash-out refinance transaction with a note date 30 days or less prior to the application date of a new refinance. Pay off of an existing HELOC in first lien position. Pay off a subordinate mortgage lien used to purchase the subject property. Financing closing costs, points, and prepaid items. Receiving cash back in an amount not to exceed the lesser of 2% of the new loan amount or \$2000 Cash-Out Refinance The property must have been purchased (or acquired) by the borrower at least six months prior to the disbursement date of the new mortgage Effective for mortgages with Note date on or after 4/1/2023, when proceeds of a cash-out refinance mortgage are used to pay off a first lien mortgage, the first lien mortgage being refinanced must be seasoned for at least 12 months Manufactured Housing: the borrower must have owned both the manufactured home and land for at least 12 months prication. The LTV, CLTV, and HCLTV ratios will be based on the current appraised value of the manufactured home and land
Temporary Buydown	 A temporary buydown allows borrowers to reduce their effective monthly payment for a limited period of time through a temporary buydown of the interest rate. The effective interest rate that a borrower pays during the early years of the mortgage is reduced as a result of the deposit of a lump sum of money (sometimes called a "subsidy") into a buydown account. A portion of the subsidy is released each month to reduce the borrower's payments. The buydown funds may be provided by various parties, including the borrower, the lender, the property seller, or other interested parties to the transaction. General Requirements for Temporary Interest Rate Buydown Plans Buydown program is "3-2-1" Interest rate for the first year is 3% lower than the Note rate Interest rate for the second year is 2% lower than the Note rate Interest rate for the ermaining years is the Note rate Interest rate for the first year is 2% lower than the Note rate Interest rate for the first year is 2% lower than the Note rate Interest rate for the first year is 2% lower than the Note rate Interest rate for the first year is 2% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate Interest rate for the first year is 1% lower than the Note rate A to henest rate for the first year is 1% lower than

	 The mortgage instruments must reflect the permanent payment terms rather than the terms of the buydown plan Buydown Funds Provided by Interested Parties to the Transaction When the source of the buydown funds is an interested party, the Interest Party Contribution limits will apply 	
	 Lender-Funded Buydowns If the buydown is funded by the lender as part of the pricing on the loan, the buydown agreement must require that the funds in the buydown account be transferred to the new servicer if the mortgage is subsequently transferred. 	
	 Buydown Agreements The buydown agreement must provide that the borrower is not relieved of his/her obligation to make the mortgage payments required by the terms of the Note The buydown agreement may include an option for the buydown funds to be returned to the borrower or to the lender, if it funded the buydown, if the mortgage is paid off before all of the funds have been applied. 	
	 Qualifying the Borrower The borrower is qualified based on the Note rate without any consideration of the bought-down rate 	
	 Terms of the Buydown The buydown plan provides for increases of not more than 1% in the interest rate paid in each 12-month interval 	
	 Buydown Funds Funds for buydown accounts must be deposited into custodial bank accounts The buydown funds are applied toward payments as they come due under the Note Buydown funds are not refundable unless the mortgage is paid off before all funds have been applied Buydown funds cannot be used to pay past-due payments 	
Texas Section 50(a)(6) and 50 (a)(4) Mortgages	 All Texas section 50(a) (6) and 50(a) (4) mortgage requirements apply including: Maximum 80% LTV and CLTV Minimum 12 months seasoning on refinances of existing Texas 50(a) (6) or 50(a) (4) mortgage 1-Unit principal residence only Not eligible for repair escrow Full appraisal required; property inspection waiver is not valid Waivers are permitted on Texas Section 50(a) (4) loans, however are not permitted on Texas Section 50(a) (6) or 50(a) (4) are eligible 	
	Refer to <u>Chapter 15 Texas Section 50(a)(6) & (a)(4) Lending Guide</u> for additional program requirements	
Transactions - Ineligible	 Ineligible Transactions Co-ops, Land Contracts Properties encumbered with Property Assessed Clean Energy (PACE) or Home Energy Renovation Opportunity (HERO) obligations CEMA transactions delivered with Lost Note Affidavit in lieu of existing Note and Mortgage Community Land Trusts, Land Trust or Blind Trusts 	

ARM Terms		
ARM Index	• 30-Day Average of SOFR	
ARM Caps	 5yr/6m SOFR ARM: 2/1/5 % 7yr/6m and 10yr/6m SOFR ARMs: 5/1/5% 	
ARM Margin	 2.75% The Floor is the margin	
ARM Change Look Back Period	• 45 days	
Conversion Option	None	
Qualifying Rate	 5yr/6m SOFR ARM Qualify at the higher of Note rate plus 2% or fully indexed rate 7yr/6m and 10yr/6m SOFR ARMs Qualify at the Note rate Qualify at the Note rate The greater of the Note rate or the fully indexed rate must be used to qualify if loans are higher priced mortgage loans or higher priced covered transactions under Reg Z (and must be manually underwritten) 	
Rate Adjustment	 The interest rate can be adjusted up or down at each rate change date, based on the movements in the index The interest rate will be adjusted to equal the sum of the index plus the required margin, rounded to the nearest .125% subject to the interest rate caps The monthly payment will be adjusted in accordance with the change in the interest rate 	
Rate Change Dates	 The interest rate at lock-in will remain constant until the first rate change date. Subsequent rate change dates will occur on the 1st day of every 6th calendar month thereafter The first change date is the month prior to the first payment date plus the number of years (5, 7 or 10) based on the ARM program type. For Example: 5yr/6m ARM with a First Payment date of 4/01/2020 would have an Interest Rate change date of 3/01/2025 	

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