

					Jumbo Comp	arison				
										Wells Fargo
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Program no longer available for locks or re- locks made after 1/13/2023
Retail Product Snapshots	Retail Product Snapshot BankUnited	Retail Product Snapshot Cardinal Jumbo AUS	Retail Product Snapshot Cardinal Jumbo AUS Expanded	Retail Product Snapshot Cardinal Jumbo AUS Expanded Plus	Retail Product Snapshot Cardinal Jumbo AUS Prime	Retail Product Snapshot Flagstar Doctor Loan	Retail Product Snapshot Jumbo Core	Retail Product Snapshot Truist Jumbo Fixed	Product Snapshot U.S. Bank Jumbo Fixed	Retail Product Snapshot Wells Fargo Jumbo W-2
Third Party Origination Product Snapshot	Not Applicable	Third Party Origination Product Snapshot Cardinal Jumbo AUS	Third Party Origination Product Snapshot Cardinal Jumbo AUS Expanded	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Third Party Origination Product Snapshot Cardinal Jumbo Select W-2 (Wells Fargo)
Channel Availability	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct Third-Party Originations	Retail Cardinal Financial Direct Third-Party Originations	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct	Retail Cardinal Financial Direct Third-Party Originations
Underwriting Method	Delegated • \$2,000,000 loan amount Prior approval required	Delegated	Delegated	Delegated	Delegated	Non-Delegated	Delegated	Delegated Primary Residence \$2,000,000 loan amount	Delegated • \$1,500,000 loan amount • 80% LTV/CLTV	Delegated
	• >\$2,000,000 loan amount								Prior approval required > \$1,500,000 loan amount > 80% LTV/CLTV	
Types of Financing	Purchase Rate/Term Refi Cash-Out Refi	Purchase Rate/Term Refi Cash-Out Refi		Purchase Rate/Term Refi Cash-Out Refi	Purchase Rate/Term Refi Cash-Out Refi	Purchase Rate/Term Refi	Purchase Rate/Term Refi Note: Refinance paying off construction financing is ineligible		Purchase Rate/Term Refi Cash-Out Refi	Purchase Rate/Term Refi Cash-Out Refi
Occupancy Types	Primary Second Home Investment	Primary Second Home Investment		Primary Second Home Investment	Primary Second Home Investment	Primary	Primary Second Home Investment	Primary Second Home	Primary Second Home Investment	Primary Residence Second Home: Ineligible for Third-Party Originations Investment: Ineligible for Third-Party Originations
Loan Terms	30-year fixed rate 25-year fixed rate 20-year fixed rate 15-year fixed rate 56-SOFR ARM 76 SOFR ARM 106 SOFR ARM	30-year fixed rate 15-year fixed rate 56-SOFR ARM 7/6-SOFR ARM 10/6-SOFR ARM	15-year fixed rate	30-year fixed rate 25-year fixed rate 20-year fixed rate	30-year fixed rate 25-year fixed rate 20-year fixed rate 15-year fixed rate 10-year fixed rate 5/6 SOFR ARM 7/6 SOFR ARM	5/6 SOFR ARM 7/6 SOFR ARM 10/6 SOFR ARM	30-year fixed rate 20-year fixed rate 15-year fixed rate	30-year fixed rate 15-year fixed rate	30-year fixed rate 15-year fixed rate 7/1 Treasury ARM 10/1 Treasury ARM	30-year fixed rate 15-year fixed rate 5/6 SOFR ARM 7/6 SOFR ARM 10/6 SOFR ARM
Max LTV/CLTV	Primary: 80% Second Home: 75%	Primary: 89.99% Second Home: 80.00%	Primary: 89.99% Second Home: 89.99%	Primary: 80% Second Home: 80%	Primary: 89.99% Second Home: 80%	Primary: 97%	Primary: 80% Second Home: 70%	Primary: 89.99% Second Home: 80%	Primary: 90% Second Home: 80%	Primary: 80% Note: LTV/CLTV over 80% discontinued for loans locked on or after 8/20/2022
	Investment: 75%	Investment: 70.00%	Investment: 80.00%	Investment 70%	Investment: 80%		Investment: 65%		Investment: 65%	Second Home: 80% Investment: 60%
Max Loan Amount	\$5,000,000	\$3,000,000	\$3,000,000	\$2,000,000	\$3,000,000	\$1,500,000	\$2,000,000	\$3,000,000	\$3,000,000	\$2,000,000 \$1,500,000 max for Third-Party Originations
Minimum Loan Amount	\$400,000			limit, regardless of the subject property	Base conforming loan limit for the respective property type +S1	\$1 over the conforming loan limit per unit	\$647,201 Loans locked on or after 1/1/2023: \$726,201	\$1 over the conforming loan limit per unit	Fixed: \$1 over the conforming loan limit per unit ARM: \$35,000	\$1 over the conforming loan limit per unit
Max Debt Ratios	43%	Fixed LTV <=80%: 45% LTV >80%: 41% LTV >80%: 41% ARM Minimum FICO 700: 40% Minimum FICO 720: 45%	45%	49.99%	43%	45% For borrowers with student loan debt, if the loan is deferred for at least 12 months from the application date, the DTI may exceed 45% up to a maximum of 50%	43% 38% FTHB	43% If paying off a construction underlying lien and the borrower is self-employed, maximum DTI reduced by 5% (38% max) Note: Renovation financing is not considered a construction loan and is not subject to the lower	<=80% LTV: 45% 80.01-90% LTV: 43%	<=80% LTV fixed rate, 1-2 unit primary purchase or rate/term: 43% <=80% LTV Investment: 38% <=80% LTV all other transactions: 40%
Minimum Credit Score	660	660	660	700	680	680	680	DTI 680	680	700 - Fixed Rate 720 - ARMs Note: Based on borrower with the highest income
Max Cash-Out	\$1,000,000	Primary and Second Home: \$500,000 Investment: \$350,000	Investment: \$350,000	\$350,000 Note: Cannot use cash-out proceeds to satisfy judgments, tax liens, charge-offs, or past-due accounts	\$500,000	Ineligible	Ineligible	>50% LTV: \$350,000 <=50% LTV: Unlimited	>50% LTV: \$300,000 <=50% LTV: \$500,000	\$1,000,000
>80% LTV Requirements	Ineligible	Eligible Note: Requirements depend on loan amount and occupancy; see product snapshots	Eligible Note: Requirements depend on loan amount and occupancy; see product snapshots		Eligible Note: 18 to 30 months PITIA dependent on LTV and occupancy	Minimum LTV 80.01%	Ineligible	Eligible Note: Requirements depend on loan amount and FICO; see product snapshots	Eligible Note: Requires prior approval underwriting and mortgage insurance; see product snapshot	
1031 Tax Exchange Transactions	Eligible for investment property transactions only	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU requirements	Follow DU/LPA requirements	Ineligible	1031 exchange funds are acceptable for a like type of investment purchase if the transaction meets all applicable Agency guidelines. 1031 exchange funds are an ineligible source of funds for reserves	Ineligible	Eligible for Second Home and Investment property transactions	Eligible for Second Home and Investment property transactions



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Appraisats	Loa amount > \$1.500,000 Non-am's length / interested party with loan amount > \$1.000,000 Property being transferred within 6 months of previous transfer	Two appraisals required for all transactions over \$1,500,000	over \$1,500,000		Transaction is a non-arm's length transaction with loan amount > \$2,000,000 Purchase transaction with loan amount > \$2,000,000 and the LTV > 80% Refinance transaction with loan amount > \$2,000,000 and the LTV > 80% Refinance transaction symperty listed for sale and appraised value is not at least 10% lest than listing and property is located in a declining market Requested by the underwriter for clarification or to support property value The effective date of the original appraisal is more than 120 days prior to the Note date.	Review required for all transactions >\$1.000,000		Two appraisals required for all transactions >=\$1.500,000, or with family transfer transactions when the loan amount, or combined loan amount is >=\$1.000,000	Two appraisals required when: - Loan amount >51,50,000 - Seller acquired property more than 90 days but fever than 180 days and current sales price exceeds 20% of the previous acquisition cost	One appraisal required
Appraisal Review		Loans tocked prior to 7/27/2022 If CU Score of 2.5 or Lower is provided, CDA can be waived If CDA shows a variance > 10%, loan is ineligible without an acceptable field review supporting value Loans tocked on or after 7/27/2022 CDA required on all loans regardless of CU Score If CDA shows a variance of 5% to 10% and LTV is >75%, loan is ineligible without an acceptable field review supporting value If the field review shows a variance of 5% to 10%, loan is ineligible if LTV is >=80% based on the field review value	required on all Loans Loans locked prior to 7/27/2022 If CU Score 2.5 or lower is provided, CDA can be waived If CDA shows a variance > 10%, loan is ineligible without an acceptable field review supporting value Loans locked on or after 7/27/2022 COA required on all Loans regardless of CU Score If CDA shows a variance of 5% to 10% and LTV is >75%, loan is ineligible without an acceptable field review supporting value If the field review supporting value If the field review supporting value If the field review supports a loan loan loan loan loan loan loan lo	required on all loans If CU Score of 25 or lower is provided, CDA can be waived (unless subject is in a declining market If CDA shows a variance > 10% (loan is ineligible without an acceptable field review supporting value	appraisals, AVM is required when the successful SSR reflects CU/LCA score of 2.6 or higher	Opinion and 3 Pt. Value Reconciliation	required on all loans If CDA shows a variance > 10%, loan is ineligible without an acceptable field review or second full appraisal supporting value	review. • Must receive Investor Appraisal Approval prior to closing	to closing	review. • Must receive Investor Appraisal Approval prior to closing
Appraisal Transfer	Transferred appraisals are not acceptable	Transferred appraisals are not acceptable	Transferred appraisals are not acceptable	Transferred appraisals are not acceptable	Transferred appraisals are not acceptable	Transferred appraisals are acceptable if transferred directly from another lender to Flagstar	Transferred appraisals are not acceptable. All appraisal reports must be prepared for the current transaction and in the name of the originating lender. No transfers or assignments allowed.	Transferred appraisals are acceptable	Transferred appraisals are not acceptable	Transferred appraisals are not acceptable
Asset Calculation Percentages	Follow Agency guidelines Marketable securities: Can use 70% of value	Follow Agency guidelines Marketable securities: Can use 70% of value		Follow Agency guidelines Marketable securities: Can use 70% of value	Follow Agency guidelines Marketable securities: Can use 100% of value.	Retirement accounts: Can use 70% of value, less any loans, if borrower is >59 112. Must use 60% of value, less any loans, if borrower is <659 12 Marketable securities: Can use 100% of value	less any loans Marketable securities: Can use 70% of value	Retirement accounts: Can use 60% of value, less any loans, for funds to close or reserves Marketable securities: Can use 70% of value for funds to close, to offset a net-30 account or for reserves	less any loans, for funds to close or reserves. Marketable securities: Can use 100% of value	Retirement accounts: • Can use 70% of value, less any loans, if of retirement age [59 12]; • Can use 60% of value, less any loans, if not of retirement age; • Can use for 50% of the required reserve amount for browners without penalty-free access (not of retirement age); • Can use for 100% of the required reserve amount for browners without part of 100% of the required reserve amount for browners of retirement age; Marketable securities: Can use 100% of value.
Asset Depletion Eligibility	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Ineligible		Eligible for depletion are as follows: Assets eligible for depletion are as follows: 100% of cash, Certificates of Deposit (CDs), Savings, and Money Market accounts - 10% of readily marketable securities which are unencumbered unrestricted and diversified 9.0% of cash surrender value of tife insurance - 10% of retirement assets that can be withdrawn without penalty (including 401(k), IRA, Pension Funds, etc.) Refer to program guidelines for full requirements	ineligible	ineligible
AUS Requirements		DU or LPA Approve/Eligible Accept/Eligible Approve/Ineligible Approve/Ineligible Accept/Ineligible Note: Ineligible can be for loan amount or maximum LTV on Cash-Out Refinance only	Approve/Eligible Accept/Eligible	Approve/Eligible Approve/Ineligible Note: Ineligible can be for loan amount or	DU or LPA Approve/Eligible Accept/Eligible Approve/neligible Accept/leligible Note: Ineligible Note: Ineligible can be for loan amount only	Not applicable	DU or LPA Approve/ineligible Accept/ineligible Note: Ineligible can be for loan amount only	Not applicable	DU or LPA Approve/Eligible Accept/Eligible Approve/Ineligible Approve/Ineligible Note: Ineligible can be for loan amount only	Not applicable



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Business Assets	Follow DU/LPA requirements • May be used for reserves withinium a months bank statements required in addition to cash flow analysis	Follow DU/LPA requirements • Unacceptable source of reserves	Follow DU/LPA requirements • Unacceptable source of reserves		Eligible for down payment and closing costs Must correspond to borrower's percentage of ownership in the business Must provide evidence supporting borrower has full access to their percentage of funds A cash-flow analysis or CPA letter stating withdrawal of said funds will not negatively impact the business	and reserves Borrower must own 100% of the business Cash flow analysis required using most recent three (3) months business bank statements to determine no negative impact to business	of ownership in the business - Must provide evidence supporting borrowe has full access to their percentage of funds - A cash-flow analysis or CPA letter stating withdrawal of said funds will not negatively impact the business	reserves • Must provide evidence supporting borrower has full access to their percentage of funds • An analysis using three months business bank statements is required to consider the effect of the asset withdrawal on the business and viability of the business in the future. • A business cash flowlifugidity analysis, via the Quick Ratio, must be performed to confirm the impact of the withdrawal on the business. A ratio of 1.0 or greater is acceptable. • The Quick Ratio is current assets minus inventory divided by current liabilities	• CPA or Business Banker must certify that the withdrawal of funds will not negatively impact the viability of the business • Along with the letter, the CPA or Business Banker must provide a cash flow analysis to document and support that removal of the funda- does not have a negative effect on the business. See full guidelines for alternatives to obtaining the CPA/Business Banker letter and cash flow analysis which include the Business Liquidity Analysis Workheet. Remaining liquidity equal to or greater than 6 months business operating systems is a careatable.	Not currently offering Self Employed Borrowers Cannot use business funds
Capital Gain Income Eligibility	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU/LPA requirements		Follow DUILPA requirements • Must obtain an underlying asset statement to document continuance, if applicable	Eligible Requires two years of tax returns, including Schedule D Gains must be consistent amounts from consistent sources Verified assets to support continuance must be documented Capital gain losses are not required to be served from the qualificing income.	Eligible • Requires three years of tax returns • Must document anticipated continuation of income through verified assets for the next three years	Not eligible		Eligible Requires three years of tax returns Must be gains from similar assets Must document assets similar to assets report to support continuation of the capital gain income
Capital Loss Requirements	Follow DU/LP requirements	Follow DU/LP requirements	Follow DU/LPA requirements	Follow DU requirements	Follow DU/LPA requirements	Feducies from the disalibiting accome.	Capital losses generally occur only one time. However, if the borrower has a constant turnover of assets resulting in losses, the loss must be considered when determining the income. Three years of tax returns required If consistently shows a loss, it must be deducted from the total income	NA	Capital losses generally occur only one time. However, if the borrower has a constant turnover of assets resulting in losses, the loss must be considered when determining the income. Three years of tax returns required If consistently shows a loss, it must be deducted from the total income.	Capital losses generally occur only one time. However, if the borrower has a constant turnover of assets resulting in losses, the loss must be considered when determining the income. Three years of tax returns required If consistently shows a loss, it must be deducted from the total income.
Condo Review	Investor approval required. Eligible projects include: • Warrantable • Non-Warrantable • Special Approval	Cardinal Project Team approval allowed on all files. Must be agency warrantable; limited review permitted according to agency guidelines	all files. Must be agency warrantable; limited	Cardinal Project Team approval allowed on all files. Must be agency warrantable; limited review permitted in accordance with agency guidelines.	all files. Must be agency warrantable; limited	review and approve all condominium projects	Cardinal Project Team approval allowed on all files. Must be agency warrantable; limited review is not permitted.	Cardinal Project Team approval allowed on all files. Must be agency warrantable; timited review permitted based on the LTV, TLTV, and HTLTV ratios, occupancy, and location (projects in Florida).	warrantable; limited review permitted based on Investor review.	Investor approval required when appraisal has been submitted for review. Must be agency warrantable; limited review permitted based on Investor review.
Closing in Trust Credit Inquiry Review	Acceptable with Credit Committee approval 120 days	Acceptable with Credit Committee approval 120 days	Acceptable with Credit Committee approval 120 days	Acceptable with Credit Committee approval 120 days	Acceptable with Credit Committee approval 120 days	Not eligible 120 days	Does not accept a Trust Certification 90 days	Acceptable with Credit Committee approval 120 days	Acceptable with Credit Committee approval 90 days	Acceptable with Credit Committee approval 180 days
Credit Re-Scores	Allowed if there is incorrect, disputed, or erroneous information on initial credit report	Allowed if there is incorrect, disputed, or erroneous information on initial credit report • May use new credit report and score only if any debt that was paid off floot down) between the two reports is installment or revolving and closed • Document source of funds to pay off accounts between the two reports	erroneous information on initial credit report • May use new credit report and score only if s any deb that was paid off (not down) between the two reports is installment or revolving and closed • Document source of funds to pay off	between the two reports is installment or revolving and closed • Document source of funds to pay off		Allowed if there is incorrect, disputed, or erroneous information on initial credit report	Not allowed Initial credit report at application must mee FICO requirements If rescore occurred, document source of funds to pay offldown any accounts between the two reports	Allowed if there is incorrect, disputed, or terroneous information on initial credit report	Allowed if there is incorrect, disputed, or erroneous information on initial credit report	Allowed if there is incorrect, disputed, or erroneous information on initial credit report
Departure Residence Converted to Rental	Follow Agency guidelines	Follow Agency guidelines	accounts between the his renorte. Follow Agency guidelines	accounts between the two renorts Follow Fannie Mae guidelines	Follow Agency guidelines	No equity documentation required Landiard history not required Acceptable lease required with minimum term of 12 months Rental income form a new lease may only be used to offset the PTIA of the departure residence and no positive rental income may be used to qualify unless the borrower has a minimum of now-year investment property	Landlord history not required Lease, security deposit, and evidence of first month's rent received in bank account	25% equity documented with full appraisal Reserves of six months PITA must be documented for the conversion property in addition to required reserves for the loan Two years landlord history within the last 5 years required as documented by the most current two years filed tax returns Lease, security deposit received in bank account	25% equity documented with full appraisal Landlord history not required Lease in effect no more than 60 days from note date Security deposit received in bank account Reserves of six months PITIA must be documented for the conversion property in addition to required reserves for the loan Maximum 80% LTV/CLTV for subject property	30% equity documented with full appraisal. Appraisal not required if the property is owned free and clear: Standard reserve/PCL requirements plus an additional six months PRTI for the departure residence are verified. 12-month lease agreement and must be arm's length. Security deposit received in bank account.
Derogatory Credit Seasoning	Follow DU/LPA requirements	Foreclosure: 7 years Deed-in-lieu: 7 years Short sale? Years Bankruptcy: 7 years Bankruptcy: 7 years Seasoning is measured from the date of completion to the date of loan application	Short sale: 7 years Bankruptcy: 7 years	Foreclosure: 7 years Deed-in-lieu: 7 years Short sale: 7 years Bankruptcy: 7 years Bankruptcy: 7 years Seasoning is measured from the date of completion to the date of loan application Multiple Credit Events are not allowed	Foreclosure: 7 years Deed-in-lieu or short sale: 4 years if primary residence purchase or rate/term refi all occupancy, or 7 years all other transactions Bankruptcy, 7 years Multiple bankruptcies: Ineligible	Short sale: 7 years	Foreclosure: 7 years Deed-in-lieu: 7 years Short sale: 7 years Bankruptcy: 7 years Multiple bankruptcies: Ineligible	Foreclosure: 7 years Deed-in-lieu: 7 years Short sale: 7 years Bankruptxy: 7 years Re-established credit must be demonstrated	Foreclosure: 7 years Deed-in-lieu: 5 years Short sale: 5 years Bankruptxy: 10 years Re-established credit must be demonstrated	Foreclosure: 7 years Deed-in-lieu: 7 years Short sale: 7 years Bankruptxy: 7 years Bankruptxy: 7 years Re-established-credit must be demonstrated-
Earnest Money Deposit Documentation	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU requirements	Follow DU/LPA requirements	Must source the funds to evidence the deposit changed hands from consumer to holder of the funds	Must source the funds to evidence the deposit changed hands from consumer to holder of the funds	One of the following required: • Copy of canceled or certified check and account verification • Bank/brokerage statement showing the earnest money deposit check has cleared. • Certification from the earnest money holder acknowledging receipt of the funds with incumentation evidencies occurre of funds.	One of the following required: • Copy of canceled or certified check and account verification • Bank/brokerage statement showing the earnest money deposit check has cleared • Certification from the earnest money holder acknowledging receipt of the funds with idocumentation evidencins ocurre of funds.	One of the following required: • Copy of canceled or certified check and account verification • Bank brokerage statement showing the earnest money deposit check has cleared • Certification from the earnest money holder acknowledging receipt of the funds with clocumentation evidencins outere of funds.



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Elective Insurance	N/Δ	N/A	N/Δ	N/A	N/Δ	N/A	N/A	N/Δ	N/A	locks made after 1/13/2023 Cannot be escrowed into impound account
(i.e. HO-6 walls-in when Master Policy already includes; flood insurance on properties not designated in Zone A or V)										
Eligible / Ineligible Property	Attached/Detached SFR Attached/Detached PUD Warrantable, Non-Warrantable and Special Approval condos Cooperatives 2-4 units in specified NY counties Ineligible Manufactured Housing Condotels Log Homes Mixed Use Unique Properties Leasehold Agricultural/residential is eligible) Fund Specified NY counties Leasehold Leasehold Fund Specified NY counties Verbring farms	• 1-4 units Inetigible • Any item that creates an easement on title • Manufactured Housing • Cooperative Property Types • Condetels • Log Homes • Mixed Use • Unique Properties • Leasehold • Agriculturally zoned properties (agricultural/residential is eligible) • Rural zoned properties • Properties with more than 20 acres • Working farms	Unique Properties Leasehold Agriculturally zoned properties (agricultural/residential is eligible) Rural zoned properties Properties with more than 20 acres Working farms	Property quality rating of QE Any item that creates an easement on title Manufactured Housing Cooperative Property Types Condotels Log Homes Mixed Use Unique Properties Lasschold Agriculturally zoned properties (agriculturally zoned properties (agriculturallesidential is eligible) Rural zoned properties	Eligible Attached/Detached SFR Attached/Detached PUD Wairantable condos 1-4 Unit Ineligible Any property with illegal activity Agriculture (orchards, ranches) Manufactured Housing Manufactured Housing Condotals Bed & Breakfast/Boarding house Unique Properties Leaschold Properties in excess of 25 acres Properties nexumbered by certain types of private transfer fee covenants Properties on to sufeed for year-round	Etighbe Attached/Detached SFR Attached/Detached PUD Warrantable condos Modular homes Leasehold Ineligible 2-4 Unit properties Manufactured Housing Cooperative Property Types Condotels Log Homes Miked Use Unique Properties	Eligible • Attached/Detached SFR • Attached/Detached PUD • Warrantable condos • 2 Unit Ineligible • 3-4 Unit properties • Manufactured Housing • Cooperative Property Types • Condotels • Log Homes • Mixed Use • Unique Properties • Leasehold	Eligible Attached/Detached SFR Attached/Detached PUD Warrantable condos 1 Unit Leasehold Log Homes Ineligible 2-4 Units Manufactured Housing Co-op Condotels Mixed Use Unique Properties	and container homes	Eligible Attached/Detached SFR Attached/Detached PUD Warrantable condos 1-4 units Log homes with at least two log home comps SFR with accessory unit Inetigible Manufactured Housing Cooperative Property Types Condotels Log Homes Mixed Use Unique Properties Leasehold Agricultural/voidential is eligible) Rural zoned properties (agricultural/vesidential is eligible) Rural zoned properties Working farms
First Time Homebuyer Restrictions	No additional restrictions	Requirements dependent on loan amount, credit score and LTV; see the applicable product snapshot	Requirements dependent on loan amount, credit score and LTV; see the applicable product snapshot	Requirements dependent on loan amount, credit score and LTV; see the applicable product snapshot	ARM programs in Massachusetts ineligible	No additional restrictions	Owner occupied 38% max DTI 740 FICO 12 months reserves 24 month rental history with no late payments Max \$1.500.000 loan amount	No additional restrictions, unless borrowers do not meet minimum tradeline requirements	No additional restrictions	No additional restrictions
Forbearance Guidelines		Any loan that the borrower has been in forbearance is incligible until a 24 month pay history after exiting the forbearance plan is provided Exception: If property was not for a primary residence or the subject property and was sold, the 24 month seasoning is not applicable	forbearance is ineligible until a 24 month pay history after exiting the forbearance plan is provided Exception: If property was not for a primary residence or the subject property and was sold, the 24 month seasoning is not applicable	the following circumstances: Purchase or Rate & Term Refinance: - Minimum of six months seasoning since completing the forbearance agreement, - No payments were skipped even if the forbearance agreement allowed, and - All payments were made during the forbearance period by the borrower Cash-Out Refinance: - A minimum of 12 months seasoning since completing the forbearance agreement, - No payments were skipped even if the forbearance agreement allowed, and - All payments were made during the forbearance agreement allowed, and - All payments were made during the forbearance period by the borrower Applies to subject/non-subject properties	Follow Agency guidelines • Freddie Mac Bulletin 2020.17 • Fannie Mae Lender Letter 2021-03	considered ineligible Any loan in a forbearance without any missed payments over 30 days in the last 12 Any loan in a forbearance without any missed payments over 30 days in the last 12 For mortgages identified with missed payments over 12 months old which resulted from a COVID-related forbearance, the borrower must have formally exited the forbearance by either reinstating the loan by repayment of the missed payments in full, or documenting a servicer approved resolution and verification of three subsequent full payments made after the date of the approved servicer resolution. For COVID- related forbearance servicer resolutions only standard modification timing requirements for derogatory events do not apply.	At the time of application, no mortgage loan or rental agreements for which the borrower is obligated may be in forbearance, including co-signed mortgage loans and rental agreements. Loans to borrowers who have exited forbearance on a mortgage or rental agreement which is current, must document the following: Borrower has exited forbearance; The mortgagefore its not in a repayment plan or loss mitigation program and the mortgagefore its current. Any missing payments that were in the forbearance deferral must have been paid in full at the time the forbearance deferral must have been paid in full at the time the forbearance ended. If they were added to the balance or the loan modified in any way to absorb the missing payments, this is considered a loss mitigation program and the loan is neligible.	Follow Investor Temporary COVID-19 Related Guidance	Any loan that the borrower has been in forbearance is ineligible until a 12 month pay history after exiting the forbearance plan is provided	Loans with previous forbearance resulting from a FEMA disaster or Coronavirus Aid through the CARES Act do not require 7 year seasoning or maximum LTV <70%. Follow guidelines outlined in full guides located on the Hub and Snapshot.
GEO/State Specific Limitations	Alaska, Alabama, Louisiana and Mississippi	Texas Cash-Out ineligible Hawaii lava zones 1-2 ineligible	Texas Cash-Out ineligible Hawaii lava zones 1-2 ineligible	Texas Cash-Out ineligible Hawaii lava zones 1-2 ineligible	None	Ineligible in Puerto Rico and Virgin Islands	Ineligible in U.S. Territories	Texas Cash-Out ineligible Georgia Power leasehold properties ineligible Properites located in the states of Alaska or Hawaii are not eligible for financing	Alaska: Max 80% LTV/CLTV Flood Zone V, VE, V1-V30: Max 80% LTV/CLTV	Must review requirements from Metropolitan Statistical Area Median Home Price (MSA MHP) List and Wells Fargo Funding Market Classification
Gift Fund Requirements	Follow DU/LPA requirements	Follow DU/LPA requirements		contributed 5% of their own funds • 80% or less, minimum contribution from borrower's own funds is not required • Not allowed for Investment transactions	borrower's own funds is not required >>80% borrower must make 5% minimum contribution from own funds Ineligible for Cash-Out Refinance or Investment transactions - Can be used for reserves	costs • Cannot be used for reserves	80% subject to: Purchase and rate/term, Max DTI 38% for FTHB; 40% DTI for all other programs SFR, PUD and condo only Cannot be used for reserves.	Permitted after borrower 5% contribution has been met Can be used for down payment and closing costs Cannot be used for reserves	been met for LTV/CLTV > 80% • Can be used for down payment and closing costs • Cannot be used for reserves • Not allowed for investment properties	LTV/CLTV <=80% subject to: Borrower minimum contribution from own funds not required, Gift funds not allowed to meet reserve requirements, Not allowed for investment properties.
Housing History Verification		24 months history with 0x30 Borrowers living rent free without a mortgage/rental history are eligible with a letter of explanation	24 months history with 0x30 Borrowers living rent free without a mortgage/rental history are eligible with a letter of explanation	24 months history with 0x30 Borrowers living rent free without a mortgage/rental history are eligible with a letter of explanation	12 months history with 0x30 If more than 12 months is verified, no more than 1x30 late payment in months 13-24	12 months history with 0x30	12 months history with 0x30 unless FTHB must document 24 months history with 0x30	free letter	12 months history with 1x30 allowed; No delinquencies may have occurred in past three (3) months Borrowers living rent free without a mortgage/rental history are eligible with rent-free letter	12 months history with 0x30 if less than 12 months or no housing payment history (mortgage or rental) is available, loan is ineligible
	Octane calculation worksheet required Business liquidity test required for self-employed borrowers with C Corp income and K-1 income	Octane calculation worksheet required Business liquidity test required for self-employed borrowers with C Corp income and K-1 income		Octane calculation worksheet required Business liquidity test required for self- employed borrowers with C Corp income and K-1 income	Octane calculation worksheet required Business liquidity test required for self- employed borrowers with C Corp income and K-1 income	Octane calculation worksheet required	 Octane calculation worksheet required Business liquidity test required for self- employed borrowers with C Corp income and K-1 income Mortgages, notes due and payable in less than one year must be reduced from the income unless documentation can be provided to support the account has been easil in full and closer! 	Octane calculation worksheet required Business liquidity test required for self- employed borrowers with C Corp income and K-1 income	Octane calculation worksheet required Business liquidity test required for self- employed borrowers with C Corp income and K-1 income	Wells Fargo specific Income Calculation Worksheet required for self employed borrowers (not yet rolled out) Investor cash flow compared to baseline alon with loans to and from shareholder must be analyzed for self employed borrowers
Income - Marijuana Related Income	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible for self employment	Ineligible



					Jumbo Comp	arison				
										Wells Fargo
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Program no longer available for locks or re- locks made after 1/13/2023
nterest Only	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible
Landlord History Needed in Order to Use Rental Income to Qualify	Follow respective Agency guidelines per the AUS to determine required landlord history	All rental properties, including departure: No landlor history is required in order to use rental income to qualify		All rental properties, including departure: No landilord history is required in order to use rental income to qualify					All rental properties (excluding departure): •Must have a 1-year history verified by most recent one year completed individual tax returns. •If property is not reflected on last income tax filing, must have a 2-year history verified by most recent two years completed individual tax returns. Departure residence: Landlord history is not required if all requirements outlined above are met.	returns. It is acceptable to supplement the tax returns with a signed lease agreement to complete the two years. Departure residence converting to investment do not require two years of rental management
Liability - Alimony	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments must be treated as an obligation	Payments treated as an obligation	Divorces prior to 1/1/2019: Alimony payments can be deducted from income rather than included as a liability in the DTI Divorces on or after 1/1/2019: Alimony	Primary residence Divorces prior to 1/1/2019: Alimony payments can be deducted from income rather than included as a liability in the DTI Divorces on or after 1/1/2019: Alimony
Maximum Acreage	Maximum 40 acres in state of Montana	Maximum 20 acres	Maximum 20 acres	Maximum 20 acres	Maximum 25 acres	Maximum 20 acres	Maximum 15 acres	Maximum 15 acres	payment must be treated as a liability Maximum 10 acres	payment must be treated as a liability None
Requirements	Proximal 40 deles in state of Profitant	Note: Properties >10 acres must have three comparables with similar acreage	Note: Properties >10 acres must have three		The same of the sa	Properties > 10 to 20 acres, maximum 35% land to value, No income producing attributes		- Control of the cont	Exceptions may be available to exceed 10 acres	All appraisals are submitted to investor for full review and approval
Minimum Tradelines	Each borrower whose income or assets are used for qualification must meet the following: • At least 3 trade lines with at least 2 active trade lines (active defined as last activity date less than or equal to 12 months from the current date) • Each trade line must have 12 months satisfactory history, and • A minimum 24 month credit file history. At least three tradelines with one active in the most recent 12 months;		Follow DUILPA requirements All borrowers must have a minimum of two credit scores	Follow DU requirements All borrowers must have a minimum of two credit scores Authorized user and self-reported or other non-traditional credit ratings are ineligible as acceptable tradelines Follow DU requirements	Follow DU/LPA requirements All borrowers must have a minimum of two credit scores	Each borrower contributing income or assets must meet one of the following options: Option 1: A minimum of 3 open and active tradelines reporting with a satisfactory 12-month history on each tradeline. A total length of credit history reporting for at least 24 months Option 2: A minimum of 2 tradelines reporting with a	must meet the following requirements: • Two valid credit scores	must meet one of the following options: Option 1: • The credit report contains a total of at least three open, non-disputed tradelines; one of which is a non-disputed installment or mortgage tradeline. • Each of the three tradelines has been open for at least 24 months, and • Each of the three tradelines was updated	non-credit payment references or combination of four tradelines and non-credit payment references are required with 12 month payment history.	the Loan Score must have a minimum of three tradelines on the credit report. A valid credit score does not mean the borrower's credit is sufficient. The credit risk of the entire borrower profile must be evaluated to determine if the credit history supports the borrower's ability and willingness to repay the
Multiple Financed Properties	on addition, BankUnited will limit maximum loan exposure. See Product Snapshot for details	POLIOW DO/LPA requirements	Podow DO/LFA requirements	Follow Do requirements	Pottow DO/LPA requirements	including subject	including subject	Unumled	Second Home: Maximum of six, including subject Investment: Maximum of three, including subject	reserves are met Second Home or Investment: Maximum of fou including subject
Net 30-Day Accounts	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU requirements	Follow DU/LPA requirements	assets to pay off the balance and meet the reserve requirements for the loan program	Payment equal to 5% of the current outstanding balance must be included for any 30-day open account reflecting a zero payment or a payment equal to the current balance Net 30-day account may not be reduced from the liquid assets	Must document sufficient verified liquid assets to pay off the balance and meet the reserve requirements for the loan program	Refer to Unsecured Revolving Account, Revolving Line of Credit or Open-Ended Commitment section of full guidelines for payment calculation Net 30-404 account may not be reduced from the liquid assets	Must document sufficient verified liquid assets to pay off the balance and meet the reserve requirements for the loan program. Otherwise, use the full balance for a qualifying payment using 5%.
Non-Occupant Co- Borrower Eligibility	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU requirements	Eligible Maximum LTV is the more restrictive of 85% or LTV permitted for transaction	Ineligible	Ineligible	Inetigible	Eligible • Blended ratios allowed with max LTV/CLTV of 80% • LTV/CLTV > 80%, occupant borrower(s) must meet DTI requirements without the non-	standard limit for transaction, the maximum



					Jumbo Comp	arison				
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Wells Fargo Program no longer available for locks or re- locks made after I/13/2023
Elig Ion-Permanent	gible	Eligible	Eligible	Eligible for Primary Residence transaction	Eligible	Eligible	Eligible	Ineligible	Eligible	Eligible
Resident Alien	rovide proof of lawful residency	DACA ineligible No LTV/CLTV restrictions See Chapter 20 Lending Guide for specific visa types allowed	2, NATO 1-6, O-1, TN-1, and TN-2 are eligible visa types • DACA ineligible	visa types	No LTV/CLTV restrictions DACA eligible (regardless of AUS used) See Cardinal's Citizenship Policy in Chapter Documentation Standards Lending Guide	H-3, H-4, L-1, L-2, O-1, TN, and NAFTA	H1B and L1 visa types only DACA ineligible Max 75% LTV or max for product/occupancy Max 38% DTI Primary residence only Social security number required.		Max LTV/CLTV 60% Purchase and rate/term refi only A Series, E-1, E-2, E-3, G Series, H-1, H-4, L-1, L-2, O-1, O-2, TN, and NAFTA DACA eligible	A Series, E-1, E-2, E-3, G Series, H-1, H-4, L-1, L-2, 0-1A, 0-1B, 0-2, TN, and NAFTA No LTVCLIV restrictions DACA eligible
Fol Paying off Debt to Qualify	llow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Purchase transactions, debt must be paid prior to closing and source of funds documented Refinance transactions, debt payoff must be reflected on the Closing Disclosure Giff funds are not a viable source of funds to pay off debt to qualify with the exception of paying off student loan obligations	Paying off debt to qualify is allowed If revolving, the account does not need to be closed	Can pay off installment debt to qualify (Icocks prior to 11/29) Cannot pay off revolving debt to qualify (Icocks on or after 11/29) Can pay off revolving debt or an unsecured line of credit to qualify if the borrower utilizes their own funds from an acceptable source (may not be paid down, line must be paid in full). Gift funds may not be used to pay off revolving debt Documentation of source of funds to pay off the debt is required If HELICO is being paid off, verify the account is	borrower's own funds. Cannot use cash-out proceeds. Installment debt cannot be paid down to less than 10 months Payoff of revolving debt is allowed if account is closed Documentation of source of funds to pay off the debt is required	Can pay off installment debt to qualify if using borrower's own funds. Cannot use cash-out proceeds. Installment debt cannot be paid down to less than 10 months Payoff or pay down of revolving debt is not allowed Documentation of source of funds to pay off the debt is required
Profit and Loss Itatements & Balance ineet Requirements		required for any business owned >= 25%, signed and dated by borrower if income is being used to qualify • An audited YTD P&L, no older than 60 days from Note date up to and including the most recent month preceding the loan application date, and a Balance Sheet; OR • An unaudited PTD P&L, no older than 60 days from Note date up to and including the most recent month preceding the loan application date, and two months business bank statements from the most recent three months represented on the YTD P&L and a Balance Sheet.	quarter required for any business owned >>25%, signed and dated by borrower if income is being used to qualify . An audited YTD P&L, no older than 60 days from Note date up to and including the most recent month preceding the loan application date, and a Balance Sheet. OR . An unaudited PTD P&L, no older than 60 days from Note date up to and including the most recent month preceding the loan application date, and two months business bank statements from the most recent three months represented on the YTD P&L and a Balance Sheet.	recent month preceding the loan application data, and a Balanes Sheet OR • An unaudited PTD P&L, no older than 60 days from Note date up to and including the most recent month preceding the loan application date, and two months business bank statements from the most recent three months represented on the YTD P&L and a Balance Sheet. • After 341, if tax returns for the prior year have not been filled, and P&L and Balance		quarter required for any business owned >= 25%, signed and dated by borrower if income is being used to qualify	quarter required for any business owned >= 25%, signed and dated by borrower regardless of if income is being used to qualify Three months business bank statements are required for each business to support the YTD Profit and Loss	YTD P&L and Balance Sheet for most recent quarter required for any business owned >=25%. Signed and dated by borrower if income is being used to qualify	YTD P&L and Balance Sheet for most recent quarter required for any business owned >=25%, signed and dated by borrower if income is being used to qualify	Self-employed borrowers are currently ineligible
to t	the date of the sales contract, a full second appraisal	Seller must have taken title to the subject property a minimum of 90 days prior to the date of the sales contract		Seller must have taken title to the subject property a minimum of 90 days prior to the date of the sales contract	Follow Agency Guidelines		of the seller's recorded deed to the	acquisition by the seller and the sales prices has	property more than 90 days but fewer than 180 days and current sales price exceeds 20% of seller's acquisition cost	
	nte/Term: Must not be currently listed for sale. Listing ust have expired or been withdrawn prior to the Note		Rate/Term: Listing must have expired or been withdrawn prior to the Note date	Rate/Term: Listing must have expired or been withdrawn prior to the Note date	Rate/Term: Listing must have expired or been withdrawn prior to the Note date	Rate/Term: Listing must have expired or been withdrawn prior to the loan application	Rate/Term: Listing must have expired or been withdrawn prior to the Note date	Rate/Term: Listing must have expired or been withdrawn prior to the loan application date	Rate/Term: Listing must have expired or been withdrawn prior to closing on subject	Rate/Term: Ineligible if listed for sale within the six months prior to the loan application date
ransaction) for		Cash-Out: Listing must have expired or been withdrawn prior to the Note date	Cash-Out: Listing must have expired or been withdrawn prior to the Note date	Cash-Out Listing must have expired or been withdrawn prior to the Note date	withdrawn prior to the Note date Refer to Second Appraisal Requirements and	date Properties listed for sale within six (6) months of the application date are acceptable if documentation provided to show cancellation of listing and acceptable letter of explanation from the borrower detailing the rationale for cancelling the	Cash-Out: Listings within the six months preceding Cardinal's Note date are ineligible	Cash-Out: Listings within the last six months prior to the loan application date are ineligible	transaction Cash-Out: Listings within 90 days of loan application are ineligible	Cash-Out: Ineligible if listed for sale within the six months prior to the loan application date
of (Cardinal's loan	Six months seasoning required from disbursement date of Cardinal's loan Texas Cash-Out Refinances are ineligible	Six months seasoning required from disbursement date of Cardinal's loan Texas Cash-Out Refinances are ineligible	Six months seasoning required from disbursement date of Cardinal's loan Texas Cash-Out Refinances are ineliqible	Six months seasoning required from disbursement date of Cardinal's loan Texas Cash-Out Refinances are eligible	N/A	Six months seasoning required prior to Note date of subject refinance	Permitted on Primary Residence only Six months seasoning required prior to the Application (disclosure mode) date of subject refinance	Six months seasoning required prior to the Note date of subject refinance	E Six months seasoning required prior to the Application (disclosure mode) date of subject refinance
• A sub	Allowed for purchase of property within six months of bject refinance loan application date Juderwritten as a rate/term refinance other. Octane requires transaction to be input as Cash- it	Allowed for purchase of property within six months of subject refinance loan application date IVI/CLIV for Cash-Out Refinance must be met Inderwritten and priced as Cash-Out but are not subject to Cash-Out limitations Note: Octane requires transaction to be input as Cash-Out	Allowed for purchase of property within preceding 90 days of subject refinance loan application date • LIV/CLIV for Rate/Term refinance must be met • Underwritten and priced as Rate/Term refinances and are not subject to Cash-Out refinancing program limitations • Octane requires transaction to be input as Cash-Out	Allowed for purchase of property within six months of subject refinance loan application date LIVICITY for Rate/Term refinance must be met Underwritten and priced as Rate/Term refinances and are not subject to Cash-Out limitations Octane will require transaction to be input as Cash-Out	Not permitted on Second Home or Investment • Allowed for purchase of property within six months of subject refinance loan application date • LTV/CLTV for Cash-Out Refinance must be met • Underwritten and priced as cash-out but are not subject to Cash-Out limitations • Octane will require transaction to be input	ineligible	Ineligible	Allowed for purchase of property within six months of subject refinance loan application date LTV/CLTV for Cash-Out Refinance must be met	1-unit properties Cash-out maximum LTV/CLTV guidelines apply Underwritten and priced as Cash-Out but are	Allowed for purchase of property within preceding 90 days of subject refinance loan application date property of the property
No Our		input as Cash-	Underwritten and priced as Cash-Out but are not subject to Cash-Out limitations Note: Octane requires transaction to be input as Cash-Out	Underwritten and priced as Cash-Out but are not subject to Cash-Out limitations Out Octan requires transaction to be input as Cash-Out terms are not subject to Cash-Out refinancing program limitations Out Octan requires transaction to be input as Cash-Out refinancing program limitations Octan requires transaction to be input as Cash-Out Note: AUS engine will identify the	Underwritten and priced as Cash-Out but are not subject to Cash-Out firmitations Out Underwritten and priced as Cash-Out but are not subject to Cash-Out firmitations Out Underwritten and priced as Rate/Term refinances and are not subject to Cash-Out limitations Out contained as Rate/Term refinances and are not subject to Cash-Out limitations Out are requires transaction to be input as Cash-Out Note: AUS engine will identify the Note: OUS engine will identify 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Author of the requires transaction to be input as Cash-Out vide of the requires transaction to be input as Cash-Out vi	• Underwritten and priced as Cash-Out but are not uniport as Cash- ubject to Cash-Out limitations Note: Octane requires transaction to be input as Cash-Out ut **UN/CLTV for Rate/Term refinance must be met ut ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Rate/Term refinance must be met ubderwritten and priced as Cash-Out but are not subject to Cash-Out timitations Note: Octane requires transaction to be input as Cash-Out ubderwritten and priced as Cash-Out but are not subject to Cash-Out timitations o Octane requires transaction to be input as Cash-Out Note: AUS engine will identify the **UN/CLTV 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	Jumbo Comparison											
										Wells Fargo		
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Program no longer available for locks or re- locks made after 1/13/2023		
Refinance - Rate/Term - Seasoning & Paying Off Second Lien	of age, unless the most recent transaction was a refinance mortgage that combined a first mortgage and a non-purchase subordinate mortgage into a new first mortgage within the last six (6) months. See Lending Guide Chapter for more details. • A transaction is not eligible as a limited cash-out refinance if the borrower completed a cash-out refinance transaction with a note date 30 days or less prior to the application date of a new refinance. • Pay off of an existing HELOC in first lien position. • Pay off of subordinate mortgage lien used to purchase the subject property. • Financing closing costs, points, and prepaid items. • Pay off the outstanding balance of a land contract or contract for deed • Pay off a Property Assessed Clean Energy (PACE) or PACE-like obligation, subject to additional requirements	subordinate lien into a new first lien - Can pay off a purchase second lien - Can pay off a non-purchase second lien seasoned a minimum of 12 months from date of application. Second lien must not evidence draws exceeding \$2,000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit.	date of the new transaction if previous refinance was a Cash-Out, or combined a first and a non-purchase money subordinate lien into a new first lien • Can pay off a purchase second lien • Can pay off a por-purchase second lien seasoned a minimum of 12 months from date of application. Second lien must not evidence draws exceeding \$2,000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit.	date of the new transaction if previous refinance was a Cash-Out, or combined a first and a non-purchase money subordinate lien into a new first liten • Can pay off a purchase second lien • Can pay off a non-purchase second dien seasoned an iminum of 12 months from date of application. The second lien must not evidence draws exceeding \$2,000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit.	If first lien is a HELOC, evidence it was a purchase money HELOC used in its entirety to purchase or improve the property Second lien must be a purchase money subordinate lien as documented by Closing Disclosure	lien May also pay off a non-purchase second lien seasoned a minimum of 12 months from date of application. Second lien must not evidence draws exceeding \$2,000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit.	\$2,000 in last 12 months	 May also pay off a non-purchase second lien seasoned an iminimum of 12 months from date of application. Second lien must not evidence draws execeding \$2.000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit. 	purchase price or appraised value • May pay off a purchase second lien • May also pay off a non-purchase second lien • May also pay off a non-purchase second lien seasoned a minimum of 12 months from date of application. Second lien must not evidence draws exceeding \$2.000 within the past 12 months from the date of application. Withdrawal activity must be documented with a transaction history of the line of credit.	If first lien is a HELOC, evidence it was a purchase money HELOC used in its entirety to purchase or improve the property Second lien must be a purchase money, or seasoned for minimum of 12 months.		
Refinance - Rate/Term Max Cash to Borrower	Not to exceed the lesser of \$2,000 or 1% of the new mortgage loan	Not to exceed the lesser of \$2,000 or 1% of the new mortgage loan		Not to exceed the lesser of \$2,000 or 1% of the new mortgage loan	Not to exceed 1% of the new mortgage loan	Not to exceed the lesser of \$2,000 or 2% of the new mortgage loan	Not to exceed 1% of the principal balance of the new loan amount	Maximum \$2,000 for loan amounts =\$1,000,000 Maximum \$5,000 for loan amounts >\$1,000,000	Not to exceed the lesser of \$2,000 or 2% of the new mortgage loan	Not to exceed 1% of the principal balance of the new loan amount		
Refinance - Texas 50(a)	Ineligible	Ineligible	Ineligible	Ineligible	Eligible	Ineligible	Ineligible	Ineligible	Eligible	Ineligible		
Rental Income - Lease Agreements	Follow Agency guidelines	Follow the greater of the AUS reserve requirements or		Follow Agency guidelines Follow the greater of the DU reserve	Follow Agency guidelines When a lease is required, the original term of the lease agreement must be for at least one year • 6 to 30 months PITIA dependent on LTV	on transaction and when non-subject property was acquired in relation to filed tax	required along with two years of tax returns • Properties with expired leases that have converted to month to month per the terms of the lease will require bank statements for	,	transaction and when non-subject property was acquired in relation to filed tax returns			
Reserves	Loan amount \$1,000,001 to \$2,000,000: 12 months Loan amount \$2,000,001 to \$3,000,000: 18 months Loan amount \$2,000,001 to \$3,000,000: 18 months Loan amount greater than \$3,000,000: 24 months If borrower owns multiple financed properties, additional reserves of 6 months RTIA required for each additional financed property Second Home: Add 6 months Investment Property: Add 6 months Payment Shock: Add 6 months	the below requirements, if the AUS does not provide minimum reserve requirements, follow the below requirements: • Primary Residence Loan Amount <=\$1,000,000:6 months • Primary Residence Loan Amount >\$1,000,000 to \$2,000,000:9 months • Primary Residence Loan Amount >\$2,000,000:12 months • Primary Residence Loan Amount >\$2,000,000:12 months • Primary Residence 2-4 Units: 12 months • Primary Residence 2-5,000,000:12 months • Primary Residence Loan Amount <>\$2,000,000:12 months • Second Home Loan Amount <>\$2,000,000:12 months • Investment 12 months Reserves must be from a borrower's liquid account, including: • Checking or savings accounts • Investment in stocks, bonds, mutual funds, certificates of deposit, money market funds, and trust accounts • The amount vested in a retirement account and can be withdrawn per Terms of Withdrawal per plan documents • The cash value of a vested life insurance policy. Note: Retirement accounts cannot be used if the funds cannot be withdrawn under circumstances other than the account owner's retirement, employment termination, or death.	requirements or the below requirements. If the AUS does not provide minimum reserve requirements, follow the below requirements. - Primary Residence Loan Amount - <-\$1.000.000 f. 6 months - Primary Residence Loan Amount - <-\$1.000.000 f. 6 months - Primary Residence Loan Amount - <->52.000.000 f. 52.000.000 f. 9 months - Primary Residence Loan Amount - <->52.000.000 f. 2 months - Primary Residence Loan Amount - <->52.000.000 f. 2 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Second Home Loan Amount - <->52.000.000 f. 9 months - Investments in stock, bonds, mutual funds, certificates of deposit, money market funds and trust accounts - The amount vested in a retirement account and can be withdrawn per Terms of Withdrawal per plan documents - The cash voluce of a vested (file insurance	requirements or the below requirements. If the AUS does not provide minimum reserve requirements. follow the below requirements. - Frimary Residence Loan Amount - S1,000,000 - 6 months - Primary Residence Loan Amount - S1,000,000 - 52,000,000 - 9 months - S1,000,000 - 52,000,000 - 9 months - Second Home Loan Amount - S2,000,000 - 9 months - Second Home Loan Amount - S2,000,000 - 9 months - Second Home Loan Amount - S2,000,000 - 12 months	Additional PTIA may be required for employment contracts or multiple property ownership See the full product guidelines located on the Hub under Products for assets that are eligible to be used for reserves.	• Loan amount > \$850,000: 6 months	To the state of the state	Loan amount >\$1,000,000 up to \$2,000,000: 12 months Loan amount >\$2,000,000: 24 months If borrower owns multiple financed properties, additional reserves of 2 months PTIA required for each additional financed property	<=\$1,000,000: 6 months • Primary Residence Loan Amount >\$1,000,000 -\$2,000,000: 12 months • Primary Residence Loan Amount	dependent on loan amount and property type Second Home: 18 to 24 months PITIA dependent on loan amount Investment:24 to 30 months PITIA dependent on loan amount		



		Jumbo Comparison											
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Wells Fargo Program no longer available for locks or re- locks made after 1/13/2023			
Restricted Stock Units / Profit Sharing Eligibility	Eligible • Must use Freddie Mac requirements and calculation guidance	Ineligible	Ineligible	Ineligible	Ineligible without an approved exception through the Loan Review process If approved, follow Freddie Mac guidelines regardless of the AUS engine used	Eligible History of receipt for two years Must be vested and distributed to borrower without restrictions Restricted stock agreement or other documentation must support continuance Vesting schedule required detailing past and future vesting		Eligible - Hilstory of receipt for two years - Must be vested and distributed to borrower without restrictions - Restricted stock agreement or other documentation must support continuance - Vesting schedule required detailing past and future vesting - Follow FHLMC guidelines in addition to above Effective with applications dated 8/29/2022, Restricted Stock Units are not considered an acceptable income source	Etigible History of receipt for two years Must be vested and distributed to borrower without restrictions Restricted stock agreement or other documentation must support continuance Vesting schedule required detailing past and future vesting Follow FHLMC guidelines in addition to above	Elgible + History of receipt for two years + Must be vested and distributed to borrower without restrictions - Restricted stock agreement or other documentation must support continuance - Vesting schedule required detailing past and future vesting			
Short-Term Rental Income (i.e. VRBO)	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines	Follow Agency guidelines plus apply additional lease agreement and short-term rental requirements per the applicable lending guide chapter	May be eligible Rental history documented for previous two (2) years Evidence of rental contracts for future bookings to support continuance	Long-term lease required on all REO properties to substantiate the reported income, unless the lease has converted to	May be eligible	(2) years • Evidence of rental contracts for future	May be eligible - Lease agreement may be required depending on transaction and when non-subject property was acquired in relation to filed tax returns and would not be available on a short-term rental All properties, regardless of how long the property has been owned, must provide three months canceled checks, bank statement, or rent roll to document current rental income receipt.			
Social Security Income Documentation	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU/LPA requirements	Follow DU requirements Secondary validation required when income is documented via either a Social Security Benefit Award Letter or a 1099	Follow DU/LPA requirements	Copy of award letter Social Security benefits check	Copy of award letter showing income type and amount If no defined expiration date is within three	Documentation requires all of the following: - Copy of award letter - Proof of current receipt - Benefits must have a minimum of three years continuance verified	Copy of award letter Social Security benefits check	Documentation requires one of the following: Copy of award letter Social Security bemefits check Most recent year's complete individual tax returns Most recent year's 1099 Bank statement to indicate automatic deposit of income and verify the borrower owns the bank account			
Solar/UCC Filings	Eligible	Any item that includes a UCC associated with the property or creates an easement on title is ineligible Existing UCC must be terminated at closing, but can be placed on the property again after Cardinal closing	with the property or creates an easement on title is ineligible • Existing UCC must be terminated at	Any item that includes a UCC associated with the property or creates an easement on title is ineligible Existing UCC must be terminated at closing, but can be placed on the property again after Cardinal closing.	Eligible	Etigible		Eligible	Eligible	Solar panel documentation must be approved by investor at the time of appraisal submission.			
Tax Return Requirements	Minimum 2 years of personal and business tax returns, including all schedules, are required	acceptable Follow agency guidelines for salaried borrowers with ancillary self employment Follow agency guidelines for self employed	Follow DULPA requirements If AUS states on eyear tax return is allowed, this is acceptable Follow agency quidelines for salaried borrowers with ancillary self employment Follow agency guidelines for self employed borrowers with other self employment businesses that are not being used to qualify All tax returns must be signed by the borrowers prior to closing.	Follow DULPA requirements If AUS states on eyear tax return is allowed, this is acceptable If one year tax return is allowed, the most recent year's tax return must be provided. RS setansions are not permitted. If an extension is filed, the most recent two years of tax returns are required Follow agency guidelines for salaried borrowers with anotilary self employment - Follow agency guidelines for self employment borrowers with anotilary self employment borrowers with other self employment businesses that are not being used to qualify, except secondary and separate sources of self-employment losses reporting on 1040 tax transcripts losses reporting on 1040 tax transcripts	required, and - Two years most recent business tax returns required, unless evaluated through DU and meets requirements to waive the business returns. - Follow agency guidelines for salaried borrowers with ancillary self employment - Follow agency guidelines for self employed borrowers with other self employment businesses that are not being used to qualify	years if: Income from investments, rental income, and other additional sources; Employed by family-owned business; Income from self-employment >= 25% ownership Business tax returns required for past two years for any business structure with 25% or more ownership.	years if. - Income from investments, rental income, and other additional sources; - Commission income regardless if less than 25% of total income: - Employed by family-owned business; - Income from self-employment >= 25% ownership - Business tax returns required for past two years for any business structure with 25% or more ownership. Note: All self-employed income must be fully documented, regardless if being used to	Employed by interested party to the transaction; Income from commission > 25% of total qualifying income; Income from self-employment >=25% ownership Business tax returns required for past two years for any business structure with 25% or more ownership.	if: Income from investments, rental income, and other additional sources; Employed by family-owned business; Income from self-employment >= 25% ownership Business tax returns required for past two years for any business structure with 25% or more ownership. Note: All self-employed income must be fully	if: Income from investments, rental income, and other additional sources; Employed by family-owned business; Income from self-employment>=25% ownership (Not currently eligible) Business tax returns required for past two years for any business structure with 25% or more ownership. Note: All self-employed income must be fully			



					Jumbo Comp	parison				
	BankUnited	Cardinal Jumbo AUS	Cardinal Jumbo AUS Expanded	Cardinal Jumbo AUS Expanded Plus	Cardinal Jumbo AUS Prime	Flagstar Doctor Loan	Jumbo Core	Truist	U.S. Bank	Wells Fargo Program no longer available for locks or re- locks made after 1/13/2023
Tax Transcript Requirements	Tax return transcripts must be obtained when tax returns are used for qualification	Tax transcripts must be obtained from the IRS only for income for years being used for qualification. Borrowar-provided tax transcripts may be allowed with an exception from Credit Committee	IRS only for income for years being used for qualification. Borrower-provided tax transcripts may be allowed with an exception from Credit Committee	IRS only for income for years being used for qualification • When borrower's only source of income is: • When borrower's only source of income is: • W-2 wages, W-2 transcripts are permitted • When the most recent year's tax returns have been filed, but the IRS has the part of the processed the returns to obtain the tax transcript, follow Cardinal Tax Policy in Lending Guide Chapter 2 for other documentation options. Borrower-provided tax transcripts may be allowed with an exception from Credit Committee • The following W2 type earnings require tax transcripts: • Borrower speloyed by a family member or Borrower with 25% or greater ownership in company	IRS only for income for years being used for qualification • When borrower's only source of income is • We are No. 2 transcripts are permitted • 1040 tax transcripts are also required if the loan is identified by the Fraud report as High Risk • When the most recent year's tax returns have been filed, but the IRS has not processed the returns to obtain the tax transcript, follow Cardinal Tax Policy in Lending Guide Chapter 2 for other documentation options • Borrower-provided tax transcripts may be allowed with an exception from Credit Committee	If fax returns are provided, tax transcripts must be provided for two years matching returns. When the borrower owns less than 25% of a business and positive income is used to qualify tax transcripts are required in addition to the most recent two years of signed and dated individual federal income tax returns	W-2 transcripts allowed in lieu of actual W-2 forms for wage earner for two years Borrower-provided tax transcripts are not allowed without an exception from Credit Committee	If tax returns are provided, tax transcripts must be provided for two years matching returns. When the borrower owns less than 25% of a business and positive income is used to qualify, tax transcripts are required in addition to the most recent two years of signed and dated individual federal income tax returns For salaried borrowers, two years of W-2 transcripts are required to validate income Borrower-provided tax transcripts are not allowed without an exception from Credit Committee	Record of Account must be provided for two years matching returns. When the borrower owns less than 25% of a business and positive income is used to qualify, tax transcripts are required in addition to the most recent two years of signed and dated individual federal income tax returns - For salaried borrowers, two years of W-2 transcripts are required to validate income - Borrower-provided tax transcripts are not allowed without an exception from Credit Committee	W-2 transcripts allowed for wage earner for two years Note: For closed loan packages on or after May 23, 2022. W-2 transcripts are not required if the source of income for the borrower is made up exclusively of W-2 income. For all other income sources, a minimum of one year of personal 1040 tax transcripts are required regardless of employmentificome used; if any business income is shown, full 1040 tax returns required for two years along with two years of transcripts Note: W-2 transcripts will return K-1 income and if present, full tax returns are required in the years of transcripts will return K-1 income and if present, full tax returns are provided. tax transcripts must be provided for two years matching returns Borrower-provided tax transcripts are not allowed without an exception from Credit Committee Note: Although the investor may not require transcripts for other types of income (such as fixed income on 1099), cardinal require transcripts in alt cases except for W-2 wages
Underwriting Exceptions	Ineligible Effective 12/28/2022	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible	Ineligible

Effective 12/18/2022
The information contained in this matrix may not highlight all requirements of these programs and does not reduce or eliminate any requirements set forth in our guidelines. Guidelines are subject to change without notice.

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